

Fuller Discovery Sessions

Fuller Discovery Sessions are designed to create dedicated time for entrepreneurs to think about the future planning and financial needs of their business with the help of our experienced M&A/Corporate Finance advisors. The goal is to identify specific opportunities for action and/or to provide advice on areas needing further exploration.

This complimentary session is one hour long and will be offered until the end of July via a phone call.

Discovery Sessions

FULLER DISCOVERY SESSIONS ARE DESIGNED TO **CREATE DEDICATED TIME FOR ENTREPRENEURS TO THINK ABOUT THE FUTURE** PLANNING AND FINANCIAL NEEDS OF THEIR BUSINESS WITH THE HELP OF OUR EXPERIENCED M&A/CORPORATE FINANCE ADVISORS.

What You Can Expect

The Fuller Discovery Session discussion is constructed to answer questions such as...

- Have you considered COVID-19 government financing relief programs?
- Do you know the current value of your business?
- Have you considered succession planning or an exit strategy? (Whether through a transfer to a family member, management buyout (MBO) or third-party sale)
- Do you need to finance an acquisition or require growth capital?
- Do you require assistance sourcing a lender?
- Could recapitalizing your business position you for greater success?

The Fuller team has closed \$30 million in financing during the COVID-19 pandemic, and are actively working towards closing more transactions.

To learn more about Fuller Discovery Sessions, book your complimentary session by contacting:

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Fuller Landau M&A and Corporate Finance Advisory Services

We provide comprehensive advice and forward-thinking solutions empowering entrepreneurs to make proactive, results-driven decisions relating to business transition and growth, management buyouts, and equity and debt financing. Our corporate finance team has deep knowledge of capital structures and financing and strong relationships with bank and non-banker lenders.



Jonas Cohen, MBA, CPA, CA
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Jonas provides financial advisory services – including sell-side, buy-side, due diligence, and corporate finance – to both internal and external clients. He helps clients monetize their investment, plan for succession, minimize risk, and find the best structure and financing solution for their specific situation.



Jeffrey Mandell, MBA, J.D.
Managing Director
Corporate Finance/M&A

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Jeffrey brings over 20 years of diverse professional experience to help you navigate through new business start-ups, operational turnarounds, mergers and acquisitions, and raising capital.

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